

Contingency Planning For the CIO's Office

Be ready for the the economic impact

2017

2018

2019

2020

2021

A photograph of a city street scene. In the foreground, there is a white rectangular text box. Behind it, a large American flag is visible, hanging from a building. The background shows tall city buildings and a street with a traffic light.

Given the current downturn and future uncertainty—CIO's are under increasing pressure to rationalize spend and establish a responsive contingency planning framework.

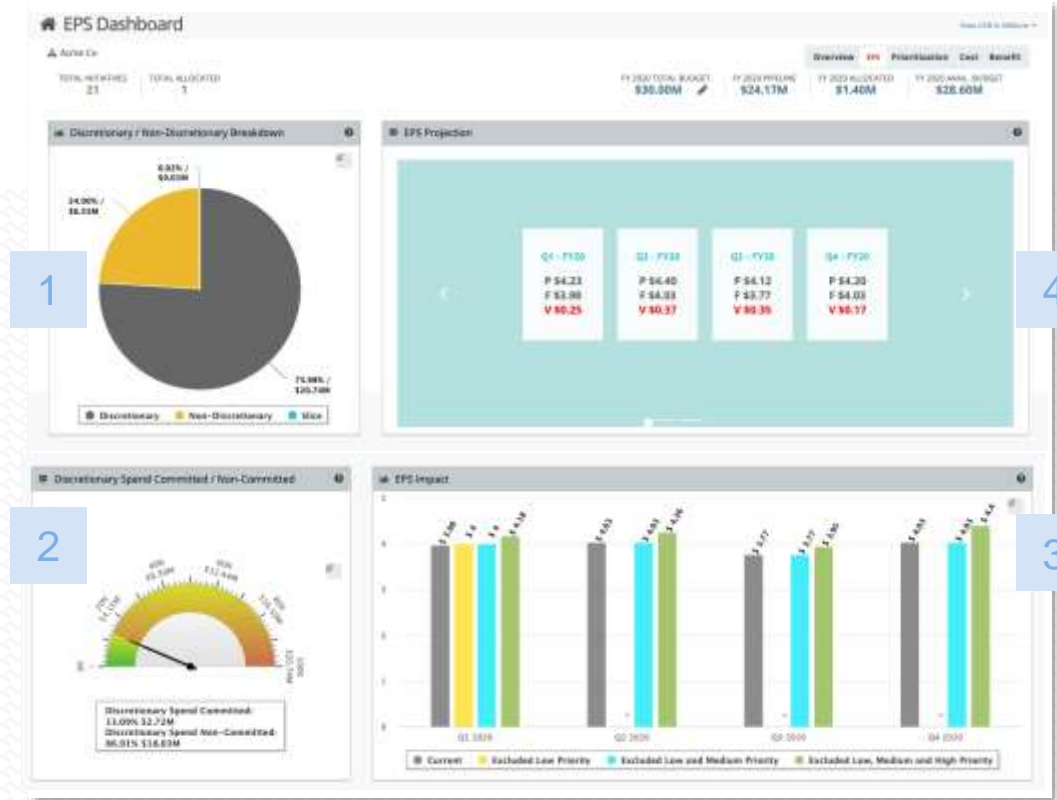
A photograph of a city street scene. In the foreground, there is a white rectangular text box. Behind it, a person is walking on a cobblestone street. To the left, there is a structure with scaffolding and a traffic light. In the background, there is a black metal fence and a building.

This could take weeks or months with legacy processes and tools—Inpensa platform automates contingency planning and delivers scenario analysis and actionable analytics in real-time.

A Programmatic Approach to Automate Contingency Planning and Spend Analysis

How it Works?

- 1 Programmatically capture all initiative spend in a standard template—identify Discretionary vs. Non-discretionary spend
- 2 Identify portion of Discretionary spend that is *not committed*
- 3 Run scenario analysis on removing low or medium priority Discretionary spend
- 4 View impact analysis on earnings and earnings per share over the next 4 quarters
- 5 Implement scenario and track results (next slide)



Track and Monitor Results

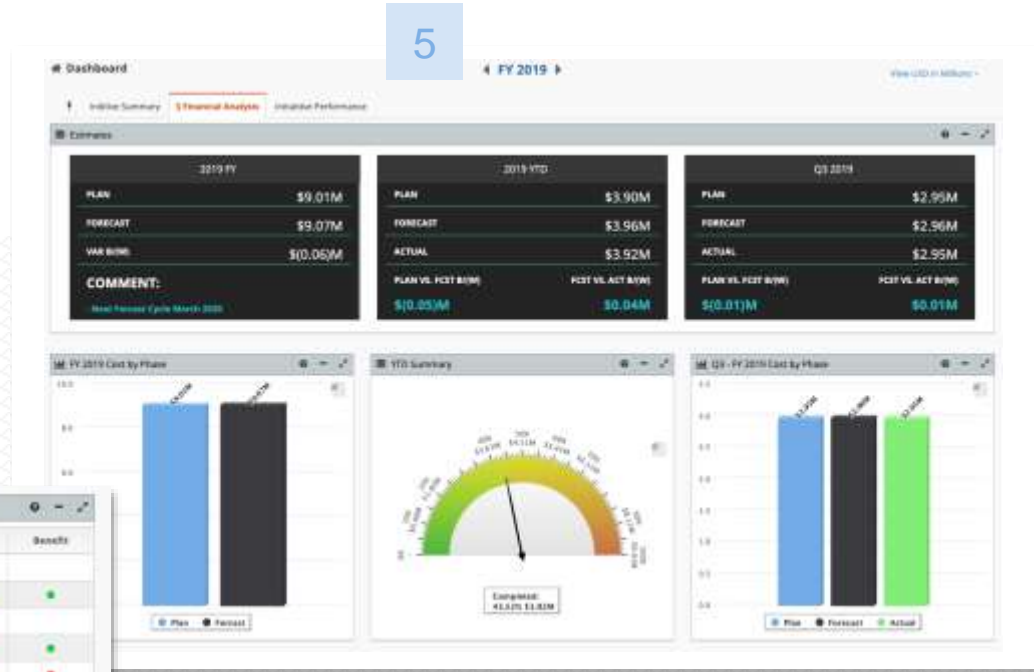
5 Implement scenario and track results

- Monitor and track results
- Ensure alignment of investments to strategies
- Provide board & executive level KPI's
- Optimize expenses and maximize output
- Drive accountability

Least 10 Budget Performance Initiatives

Name	Investment Category	Overall	Cost	Benefit
Facility Refueling 3	Technology			
Commercial Printer Upgrade (3 Units)	Technology	●	●	●
New Headquarters Leasehold	Real Estate			
Global Expansion - Field Sales	Technology	●	●	●
New Head Quarters	Technology	●	●	●
Risk Management Training System	Technology			
Challenger	Technology	●	●	●
CRM Upgrade	Technology			
New Payment Platform	Technology	●	●	●
Workforce Legal	Real Estate			

Showing 7 of 10 of 10 entries



5

Customer Benefits

- Rapid time to market – capture data and run analysis in days
- Institutionalize a continuous contingent spending and rebalancing process
- Identify immediate levers to drive down expenses without impacting revenues
- Be ready for board meetings with contingency spending scenarios
- Managed Services
 - No software implementation needed—runs in the cloud
 - Operated by Inpensa SME's delivering actionable analytics





**Contact us to
get started**

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